

Buying a home is one of life's biggest investments and most exciting adventures. **Wayne Cory and Joseph Chen** with **Coldwell Banker Realty** are your trusted advisors in the process, guiding you every step of the way to make your experience smooth and successful.



- Sign a Buyers Broker agreement
- Receive guidance throughout the buying process
- Get a competitive edge from our local market knowledge of over 20 years
- Learn about available properties
- Gain access to off-market homes
- □ Benefit from time-saving convenience
- ☐ Guide you through the homes +/-



- Visit CoryandChen.com to check available properties
- Differentiate between wants and must-haves
- Determine preferred home style
- Consider amenities, schools, transportation, recreation...
- Schedule home tours through us
- **B**e flexible on what you are looking for



3. ORGANIZE FINANCING

- ☐ Get mortgage pre-approval, we can help you
- Create a timeline and budget
- Check your credit report
- Determine type of mortgage
- Shop for best rates and programs
- Understand what you can afford



5. UNDER CONTRACT

- Lock in your loan rate & get everything to the lender they need
- Deposit the earnest money into escrow within 3 days (3%)
- Select insurance and warranty providers
- Send proof of home insurance to lender
- We'll discuss any zoning changes, easements or other restrictions with your
- Schedule inspections if need be
- □ We'll go over the inspections with you
- Receive information about local, reliable contractors and service providers
- Lender to order appraisal report
- ☐ Title search will show any claims against the property's title
- If you are renting, give notice of move out
- Have closing funds ready (closing funds are down-payment, tax's, loan & escrow fees...) Do not move any founds around with out checking with your Leander first.



4. OFFER & DUE DILIGENCE

- Review all inspections and sellers disclosures
- Review contract terms and conditions
- □ We'll help you Negotiate the purchase price
- Select title & escrow provider
- ☐ Have earnest money ready (3%)
- ☐ Think about the closing date (about 21-30 days)



6. PREPARE FOR CLOSING

- Schedule and book a moving company
- □ Notify post office, bank, etc. of new address
- ☐ Transfer and/or activate utilities, (you can find this under coryandchen.com/city-utilities)
- □ Schedule and attend final walk-through
- Have all funds ready for closing
- Confirm wire instructions with title company



7. CLOSING DAY

- Bring two identifications to closing
- □ Show proof of paid home insurance policy
- Review the final closing documents
- Sign the mortgage and all required paperwork
- Confirm all funds were transferred for closing costs and down payment
- Receive keys to you new home
- Enjoy your new life!



Wayne CORY Joseph CHEN
REALTOR's of COLDWELL BANKER REALTY
510-689-9969 & 510-305-1321

CA# 01431677 & 01823606 CoryandChen.com

